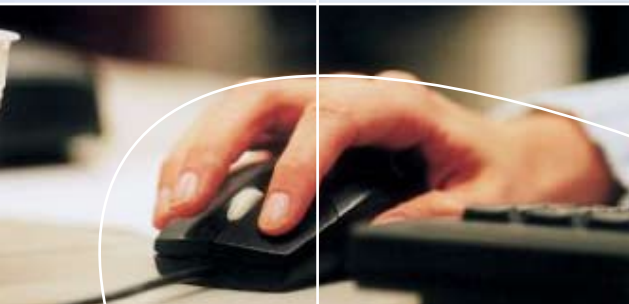




# iProspect

A database of prospects at your fingertips





## Your Prospecting Solution



**Does your business use the tendering process to find new work?**

**Do you need to know exactly what is happening in your industry, before it happens?**

**Do you need to know who is winning contracts?**

If you answered yes to any of these questions, the new **iProspect** is the perfect partner for your business!

**iProspect** is an online database of **previously awarded contracts** across all industries. **iProspect** can tell you:

- **Which companies are winning contracts**
  - those are the businesses you want get involved with!
- **When current contracts are going to expire**
  - so you can get ready to submit your response when the tender is advertised next.

And now that you can select only the **market segments** and **geographic locations** that are pertinent to your business, it means that every single contract you see is going to be relevant.

### What else is there?

- **Add notes**, and **schedule phone calls** and **meetings** in the built-in on-line **task list**.
- **View previous** notes, calls or meetings entered.
- **Search** for contracts based on specific details, such as **location**, **council**, **tendering authority**, **estimated amount**, the **winning bidder**, and **awarded or closed dates**.
- **Save** frequently used **searches**.
- **Secure** environment protected by a unique **user ID and password**.
- **Web-based system**, enabling access from any computer or device with Internet access.
- Data is **fully exportable**, so you can **download information** into your existing system.



Levels of Access	Silver	Gold	Platinum
<b>Search variables</b>	<ul style="list-style-type: none"> <li>• Location</li> <li>• Main category</li> <li>• Council/tendering body</li> <li>• Tender information</li> <li>• Closed date</li> </ul>	<ul style="list-style-type: none"> <li>• Location</li> <li>• Main category</li> <li>• Estimated amount</li> <li>• Council/tendering body</li> <li>• Winning bidder</li> <li>• Tender information</li> <li>• Awarded date</li> <li>• Closed date</li> <li>• Awarded information</li> </ul>	<ul style="list-style-type: none"> <li>• Location</li> <li>• Main category</li> <li>• Estimated amount</li> <li>• Council/tendering body</li> <li>• Winning bidder</li> <li>• Tender information</li> <li>• Awarded date</li> <li>• Closed date</li> <li>• Awarded information</li> </ul>
<b>Accessible information</b>	Archived tenders	Awarded information with tender details	Awarded information with archives

### That's not all!

And it doesn't end there. Being part of the global Reed Elsevier group brings many advantages to iProspect clients. Not only do we have access to a wealth of resources around the world, we are also able to offer our members specific benefits, like discounted subscriptions to Reed Business Information publications including Electronic News, Construction Contractor and NewScientist, to name just a few, and special offers from Reed Construction Data (formerly Cordell Building Information Services) on their range of construction project and building cost products.



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